



# WHAT IS THE SELLING PROCESS?

The following table shows setup steps that are specific to **implementing the use of SPS for the sale of excess inventory.**

## SPS SETUP STEPS CHECKLIST

Steps	Information
<input type="checkbox"/> 1	Identify your excess inventory.
<input type="checkbox"/> 2	Complete the Item List Template and return to SPS.
<input type="checkbox"/> 3	SPS evaluates your inventory list and provides a quote to you within 24-48 hours. <ul style="list-style-type: none"><li>• Cash Back &amp; Credit to Purchase options are provided.</li></ul>
<input type="checkbox"/> 4	Upon your acceptance, SPS will provide a prepaid FedEx label for you to ship your product.
<input type="checkbox"/> 5	SPS confirms product arrival and completion of quality control process by sharing a copy of the receiving list for your records.
<input type="checkbox"/> 6	Payment is mailed 30 days upon completion of quality control process. <ul style="list-style-type: none"><li>• If you elect to receive payment in form of SPS Credit, an electronic copy is shared upon receipt.</li></ul>

