



SERVICES OVERVIEW

OUR MISSION

Our mission is to bring innovative revenue and savings solutions to hospitals in two ways: 1) by selling their surplus surgical products and 2) by reducing their spend on the brand name products they utilize.

Our focus is simple: to help our customers become higher quality healthcare providers without compromise. Our solutions serve the entire spectrum of healthcare facilities – from large health systems to small surgical centers. At each level, our services are personalized to fit our customers' needs.

3 WAYS TO WORK WITH US:

1

Purchase Product

OR

2

Sell Excess Inventory

OR

3

Buy, Sell, and Repair Capital Equipment

COST SAVINGS

- Custom Reporting
- Easy Account Setup
- No Contracts
- No Minimum Orders
- Product Quality Guarantee
- Purchasing Flexibility – Buy by the Each
- Real-Time Online Inventory
- Same-Day Shipping

MANUFACTURERS WE CARRY

- Arthrex
- Bard
- Covidien
- Ethicon
- Genzyme
- Medtronic
- Smith & Nephew
- Stryker

PRODUCT FOCUSES

- Endo-Mechanicals
- Energy Devices
- Fixation Devices
- Gynecological Product
- Hernia Mesh
- Orthopedic Product
- Sports Medicine
- Urology
- Wound Care



"SPS has allowed us to realize significant savings on our mesh needs, while maintaining compliance with our GPO contract. Thank you!"

Matthew J.
North Eastern Regional Hospital • Director of Materials Management



HOW OUR PROCESS WORKS

Buy

SPS is an independent distributor of unused, in-date surgical disposables. We sell high-volume surgical disposables that you're currently buying from your top vendors. SPS offers an even greater discount than the standard top tier pricing and gives you the flexibility to purchase by the each. Our Stockhawk purchasing platform makes ordering simple and provides data to inform your supply chain decision-makers of future cost-savings opportunities.

Sell

SPS provides a solution for surgical disposables when they become "non-moving" and are no longer being used by your facility. This can be due to product conversions, contract changes, or physician departures. We purchase inventory that would otherwise remain unused and eventually expire on the shelves of the OR, injecting cash directly into your hospital's budget.

Equipment

Reductions in reimbursements for health care services drive need for cost savings from every angle. We provide you with solutions to return revenue to your facility by allowing us to purchase used, depreciating medical equipment. We then remarket the equipment and provide it to facilities at a reduced cost, saving them thousands. In addition, we also offer repair services on a range of equipment categories.

COMMON PROBLEMS WE SOLVE

WE REDUCE

- Future Cost Avoidance
- OR Supply Expense
- Waste & Inefficiency

WE IMPROVE

- Consolidation of Supplies
- Direct Cost Savings
- Distribution, Space, & Holding Expenses
- Inventory Analytics & Reporting
- Par Level Management
- Supply Chain Transparency

OUR STOCKHAWK PURCHASING PLATFORM



- See what product codes are currently available in our store
- Easily create, edit, and submit same-day orders
- Access your Online Customer Portal to view invoices and generate custom reports
- Utilize our Stockhawk Savings Calculator™
- Real-time visibility and data sharing to drive savings and purchasing optimization
- Identify infrequently ordered codes that SPS can provide discounts on